



44th Annual T&LC Conference
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**Workshop 2-Outsourcing: Dealing with
Contractors & Intermediaries**

Types of Third-party Services

- Broker
- Freight bill audit and payment
- Freight Management Sourcing
- Logistics Technology
- Parcel Shipment Management
- Cargo Claims Management
- Warehousing
- Dedicated Fleet Services

Why should you consider Outsourcing?

- Reduce Costs
- Source of expertise, i.e. auditing, technology
- Allow you to concentrate on core competencies
- Provide staff support without the cost of a full-time person
- Savings from 3PL program-result in “net” cost savings

Vetting a 3PL-What to ask?

- Menu of Services
- Experience
- References
- Technology and Tech Support
- Types of Reports
- Bonding
- Data Integration with ERP systems
- Data Security

How do I manage the process?

- Contract for Services to be performed
- Reviews-Quarterly, Semi-annual and/or Annual
- Access to Data
- On-site vs. Off-site 3PL
- Access to client's P.O. Process

Questions/Comments

