

Transportation & Logistics Council
Spring Seminar Descriptions
Sunday April 30, 2023
At the Catamaran Resort Hotel in San Diego, California

Seminars run 9am-5pm concurrently. You can choose one.

Freight Claims in Plain English
Presented by: Gerard F. Smith

Based on the popular 4th Edition of "Freight Claims in Plain English", authored by George Carl Pezold & William J. Augello, which is often referred to as the "Bible" on freight claims. This is a "soup to nuts" seminar covering a wide range of issues and topics related to freight claims and freight claim recovery. It will include a discussion of the Carmack Amendment as the basics of liability for loss and damage claims for freight in transit, bills of lading, burdens of proof, defenses, damages, limitations of liability, time limits, liability of carriers, freight forwarders, and warehousemen. It will define the liability of a broker for negligence, negligent hiring, breach of contract or when a broker holds itself out to be a carrier. It will explain how to can assist your customer in filing a claim against a carrier, the measure of damages, and the proof required for a claim against a carrier. It will also include a discussion of an ocean carrier's liability under the Carriage of Goods by Sea Act (COGSA)

Whomever has the responsibility for dealing with freight claims, whether a manager, supervisor, or clerk, must be capable of reading, understanding, and applying different legal decisions, contracts, tariff rules, statutes, treaties, and government regulations. In addition, they must possess the attributes of an investigator, an arbitrator, a diplomat, a negotiator, and a bill collector. This course is designed to assist claims personnel at all levels obtain the basis degree of knowledge, training, and professionalism to fulfill those responsibilities.

It is hoped that this course will better prepare you to resolve claims in a more enlightened, legalistic, and professional manner, thus reducing the need for litigation to resolve such disputes.

Contracting For Transportation & Logistics Services
Presented by Raymond A. Selvaggio

An intensive program on the practical and legal aspects of contracting for transportation and logistics services.

Learn different techniques about drafting and negotiating transportation contracts, such as the "do's" and "don'ts" of contracting.

Also included is a review of important legal principles, statutes, and regulations affecting the contracting process, as well as a "walk through," in-depth discussion of actual contract provisions, terms and conditions.

This course is for both purchasers and providers of transportation services with a focus on the contractual relationships among motor carriers, shippers, brokers and other 3PLs.

Plus, attendees will have a unique opportunity to discuss their specific contracting problems and issues with a knowledgeable transportation attorney.

Continued.....

IT'S ALL ABOUT RISK !
Transportation Logistics & the Law 2022
Presented by Brent Wm. Primus, JD

This one-of-a-kind seminar is intended for the persons actually doing the work to be able to ***identify and minimize legal and financial risks*** in their day-to-day responsibilities. The course is designed to provide a basic working knowledge of the laws and regulations governing the supply chain and the relationships between the players -- shippers, carriers, and intermediaries.

Presentation topics will include:

- Motor Carriers, Brokers, and Surface Freight Forwarders: What is the difference and why does it matter?
- Latest on vicarious liability for highway accidents
- Bills of lading and contracts in a nut shell
- Cargo insurance and cargo liability insurance
- Freight charge payment and collection; avoiding "the double payment problem"

Registration includes a 190+ page Course Handbook. The course handbook provides vital information you need for protecting revenues for your organization AND for your own individual professional growth.

CCP PRIMER CLASS

This is a fast-paced review that covers a broad base of subjects to help those preparing to take the Certified Claims Professional (CCP) exam. Attendees must apply and receive pre-qualified approval from CCPAC in order to take the CCP Primer or the Exam. The CCP Exam will be administered on Wednesday immediately following the close of the Conference. Information and pre-qualifications requirements can be found on the CCPAC website at www.ccpac.com