

Summer Seminars 2026

Our seminar topics are being updated to reflect the latest issues and trends in the industry—details coming soon

Transportation, Logistics & The Law

Presented by: Presented by Brent Wm. Primus, JD – Primus Law Office, P.A. and Andrew M. Danas, Partner, Grove, Jaskiewicz and Cobert, LLP

This one-of-a-kind seminar is intended for the persons actually doing the work to be able to identify and minimize legal and financial risks in your day-to-day responsibilities.

The presenter, Brent Wm. Primus, brings over 50 years of legal experience to the classroom. During that time, he has represented shippers, intermediaries and carriers of all sizes in both litigation and transactional matters. Brent has received the Transportation & Logistics Council's Transportation Lawyer of the Year Award. He is the editor of Freight Claims in Plain English 4th Ed. He is the author of Motor Carrier Contracts Annotated. Since 2007 he has authored Parcel Counsel, a legal column for Parcel Magazine.

The presenter, Andrew M. Danas, is a Washington, D.C. attorney who represents shippers, intermediaries, and carriers of all sizes in both domestic and international commercial, regulatory, and litigation matters. He has held multiple leadership roles in legal and industry professional organizations and is a recognized speaker and author in the area of transportation and logistics law.

Registrants will receive 190+ pages of course materials. These materials include critical statutes, critical regulations, and additional vital information

Freight Claims in Plain English

Presented by: Gerard F. Smith, Esq., Pezold, Smith, Hirschmann & Selvaggio

This course is essential for supply chain and logistics professionals, at all levels, or anyone who has responsibility for pursuing or defending freight loss and damage claims on behalf of shippers (manufacturers, distributors, etc.), brokers, carriers, freight forwarders, etc. It covers all aspects of freight claims from the basics of filing claims to more advanced topics such as legal liability and insurance. It includes valuable information and content that will assist and better prepare you to confidently resolve claims with legal and practical solutions.

Contracting for Transportation & Logistics Services

Presented by: Raymond A. Selvaggio - Pezold, Smith, Hirschmann & Selvaggio

An intensive program on the practical and legal aspects of contracting for transportation and logistics services.

This course is designed for both purchasers and providers of transportation services with a focus on the contractual relationships among motor carriers, shippers, brokers and other 3PLs.

Plus, attendees will have a unique opportunity to discuss their specific contracting problems and issues with a knowledgeable transportation attorney.

The Presenter, Raymond A. Selvaggio, is an attorney with over 30 years of experience in the field of transportation law, who has drafted, negotiated and reviewed myriad contracts covering all modes of transportation involving Shippers, Carriers, Transportation Brokers and Freight Forwarders.